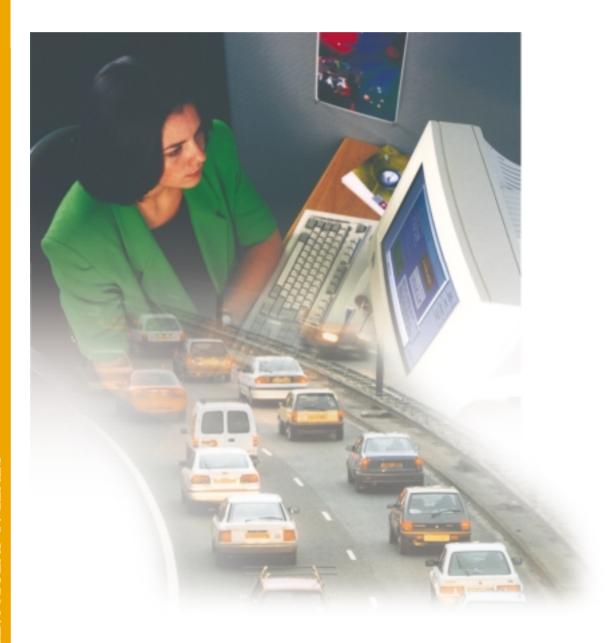
Travel Plans

New Business Opportunities for Suppliers of Information and Communication Technology





ABOUT THIS GUIDE

This Guide aims to show what opportunities may be available to you as a supplier of information and communication technology (ICT), as a result of others promoting sustainable transport modes and working to reduce the need to travel through travel plans.

The Guide introduces the fast-growing area of travel plans, demonstrating the wide range of new business opportunities available. It shows how you can get closely involved and, if necessary, take the lead in introducing new initiatives.

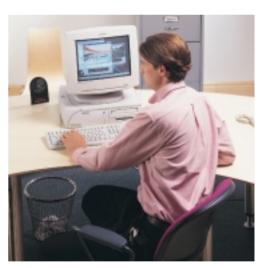
This is one of a series of Guides published by the Government's Energy Efficiency Best Practice Programme for commercial organisations that are likely to get involved in selling their services or products through travel plans.

This Guide is likely to be of value to:

- Suppliers of computing and video conferencing equipment;
- Suppliers of travel information products and services including:
 - real-time public transport information equipment
 - electronic public transport information
 - journey planning and management equipment;
- Suppliers of software for managing travel plans including:
 - GIS systems
 - car-sharing databases.



Why sit here...



...when you can sit here

WHAT IS A TRAVEL PLAN?

A travel plan is a package of measures aimed at bringing transport and other business issues together in a co-ordinated strategy, with an emphasis on reducing reliance on single-occupancy car travel. Many organisations are introducing travel plans to encourage their staff, students or visitors to travel other than by private car, or not to travel at all, thus reducing congestion, pollution and the demand for parking space. Many travel plans are already being implemented, but the next few years will see an increase in the rate of introduction of new plans, bringing a wide range of opportunities for many businesses.

Travel plans are principally designed to increase choice and reduce reliance on the car. They are also implemented to assist in managing the transport needs of an organisation. Plans are being introduced predominantly for journeys to or from work, or for journeys made during the course of the working day. They involve the introduction of incentives for people to change their mode of travel, or to reduce the need to travel, such as through home working or video conferencing, sometimes coupled with restrictions on the use of private cars or increases in the cost of using cars – essentially a 'carrot and stick' approach.

There are other guides which provide detailed information on the benefits of travel plans and how to develop and implement a travel plan within an organisation. See Annex A for details.

THE ROLE OF IT AND TELECOMMUNICATIONS SUPPLIERS

Travel Substitution

Most areas of travel planning focus on encouraging people to change the way they travel. The more innovative travel plans also recognise that, for many of the tasks in the modern workplace, travel can be replaced by working over electronic networks. Increasingly, organisations and individuals are reaping the benefits of remote working, and many business trips can be replaced by the use of advanced telecommunications.



Travel substitution may involve any of the following:

- Remote working by employees, often known as 'teleworking'. This may be from other company sites, on the road (e.g. from variable locations between visits to clients or sites), at a local work centre or from home.
- Collaborative working with partners, contractors and suppliers over electronic networks.
- Electronic service delivery (ESD) and electronic commerce (e-commerce) to deliver services and products to customers electronically.

All these activities have the potential to reduce the amount of travel undertaken by people in the course of their work, bringing cost savings to both organisations and individuals, raising staff productivity and morale, and with likely environmental spin-off benefits.

Suppliers of information and communication technology (ICT) can play a key role in travel plans, by enabling people to use different modes of communication and therefore to travel less, reducing the number and/or distance of journeys to work and in the course of work.

OPPORTUNITIES

Video-conferencing

Video-conferencing can prove a valuable tool for enhancing remote working. Some organisations, however, are often cautious or even sceptical about trying video-conferencing, mainly on the grounds of:

- cost and reliability;
- doubts about its added value over the telephone;
- doubts about its ability to provide an effective substitute for face-to-face meetings.

These are points which suppliers need to address. Many organisations remain unaware of the range of uses of video-conferencing and the distinction between the different types of products.

High-tech companies like Symantec make extensive use of video-conferencing to manage a diffuse workforce. Outside the IT and telecommunications sectors uptake is quite limited and, where systems are used, it is often for special events rather than daily transactions and collaboration. To develop the market for video-conferencing, considerable effort is needed to raise awareness of its applications and benefits. In particular with travel plans, there is considerable scope for highlighting the potential travel cost and time savings to prospective customers.

VIDEOCONFERENCING AT ROYAL BANK OF SCOTLAND

Royal Bank of Scotland estimates that it saves more than £70,000/month by eliminating corporate travel through the use of video and audio-conferencing

Bandwidth

A major issue which needs to be addressed, and about which customers need to be reassured, is bandwidth, both in terms of lack of availability and cost. Suppliers of ICT applications see bandwidth problems as a major obstacle to the effective use of their products. Problems include bandwidth-hungry applications like video-conferencing, and extensive use of the Internet or remote access by

VIDEO-CONFERENCING AT BT

In 1995/96, BT staff avoided travelling some 6.6 million kilometres by opting to use videoconferencing facilities.

In the two weeks following European Teleworking Week (3 - 7 November, 1997), the internal use of BT's audio and video-conferencing facilities shot up by almost 50%, and savings in unproductive travel time, energy use, time and travel costs were also reported.



organisations with a large number of employees. Providers of voice and data networks need to work closely with customers and other partners to ensure that remote working solutions are not excessively costly. Particular opportunities may exist for working with public sector agencies that are seeking to bring many new users on-line. These agencies often have an imperative to develop environmentally-friendly alternatives to travel, and are themselves major employers with extensive public communication requirements. In addition, they will be key players in the formation of local travel-to-work partnerships.

OPPORTUNITIES

Transport telematics and technology support for travel plans

A growth area linked to travel plans is transport telematics, that is using ICT to support efficient travel.

Travel plans and integrated transport systems need accurate information to be available via electronic media, in the form of:

- real-time travel information on electronic displays at bus stops or interactive kiosks in high footfall areas, such as supermarkets, or over the Internet;
- up-to-date timetables available on CD-ROMs or over the Internet or an organisation's intranet;
- databases of travel-relevant information, made available to operators of telephone travel helplines.

These information systems may be developed by individual companies operating a travel plan, by travel service providers or by partnerships that involve both of these plus local authorities and other public agencies. In any case, there are opportunities for ICT suppliers to provide relevant products and services in this field.

Other travel plan areas where input from technology suppliers is appropriate include:

- Technology support for implementing carsharing, e.g. through postcode-plotting of participants' homes using GIS (geographical information systems), setting-up databases, implementing intranet/extranet sites for carsharing clubs, etc.
- Journey planning and management, using information from specialised databases and/or GPS (global positioning systems). This kind of application is particularly relevant for organisations with distribution fleets or a mobile sales/support staff that are seeking to meet mileage-reduction targets.
- Technology support for analysing travel behaviour and modelling the impacts of new transport proposals. This kind of application is likely to be particularly relevant to partnerships including local authorities, or to transport operators considering new services.



HIGHLIGHTING THE BENEFITS

Suppliers of the new ICTs already identify their products and services with the business benefits they bring. With the potential of the technologies to effect 'travel substitution' and efficient journey planning, as well as encouraging the use of alternative modes, ICT products and services can be actively identified with the environmental benefits that are of increasing interest to customers.

As more organisations are looking to develop travel plans, your business could gain financially if you were able to provide them with products or services that assist with any aspect of implementing their plans.

IBM

IBM's Smart project found that engineering and sales staff spent only around 40% of their working time at their desks. A scheme mixing home-based working and shared office touch-down points resulted in a 13% reduction in travel time, a 36% increase in time spent with customers and a total space saving of 30%.

Many progressive firms are beginning to reorganise the way they work and the way they communicate with their customers by using the new ICTs. Some organisations, however, are reluctant or unwilling to change established methods of working. In these circumstances, the disbenefits of not working with the new technologies need highlighting.

Organisations with a low uptake of ICTs typically incur higher costs than necessary and work less effectively than they could, due to the following factors:

- property is under-utilised, with people leaving empty desks as they travel from the workplace for face-to-face meetings;
- time and money is wasted in travel;
- opportunities for less expensive and more effective means of interacting with customers are not exploited while paper and face-to-face meetings are the primary methods of contact;
- opportunities to interface with new markets are missed;
- less flexibility in working patterns.

RM CONSULTING

RM Consulting, internal consultancy for the Post Office, began a 'location-independent working' pilot project in 1995. Within two years, the 145 employees involved had reduced their mileage by around 500,000 kilometres, with 10% of them travelling 50% less than they had at the start of the project.

Where these factors and current marketing efforts prove insufficient to persuade organisations to buy in to the 'digital revolution', the increasing Government focus on transport issues provides a new context in which the value of ICT to organisations can be marketed. Essentially, it involves you adding a 'sustainability focus' to the promotion of products and services.

The Government is committed to introducing traffic-reduction measures and to achieving a shift in travel behaviour towards more environmentally-friendly forms of travel. The approach to achieving this was outlined in the 1998 White Paper *A New Deal for Transport - Better for Everyone.* More detail has been added on particular measures in subsequent policy consultation papers and in the Transport Bill presented to the House of Commons on 1st December 1999.

Organisations are likely to face a mixture of fiscal incentives and regulatory initiatives (such as workplace parking charges, changes to company car rules, etc) aimed at concentrating their efforts on becoming more efficient in the way they undertake work-related travel. In addition, some organisations may have to meet targets for travel reduction. These targets may be self-imposed (especially in the public sector), or may be felt indirectly due to measures introduced by local authorities to reduce traffic and pollution in specific areas.

Promoting more efficient travel and travel substitution through electronic communication is a valuable and innovative way of helping organisations to develop a positive and business-friendly response to the new transport agenda.

HIGHLIGHTING THE BENEFITS

Large numbers of organisations in the UK already use 'location-independent' working. A research report by Mitel in 1998 revealed that teleworking was fairly widely adopted in UK companies, with some 59% of the top 1,000 companies and 36% of SMEs using teleworking to some degree. However, the majority of this was *ad hoc* teleworking, applying to relatively few people in the companies concerned. The report also highlighted that very few companies had a formal policy on teleworking.

Many companies need guidance and support to develop policies and strategies for implementing remote working solutions, and to 'get to grips' with the technology issues involved.

Consultation with companies in the preparation of this Guide indicated that green transport issues are not on the agenda for many organisations, but, given the current thrust of public opinion and Government policy, this will need to change. As a supplier of ICT products and services you can do much to raise the level of awareness and increase debate about the role that technology has to play in environmental matters, emphasising that a technology-led approach can bring business as well as environmental benefits.

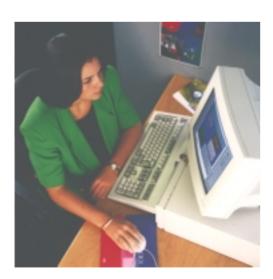
ADAS

ADAS Consulting Ltd is a major consultancy business focused on the land and food sectors, having evolved from the National Agricultural Advisory Service. Since adopting ICT-based working practices five years ago, it has reduced its number of office sites from 90 to 26, and more than 500 of the staff now work from home. Travel savings for each of these employees is around 2,000 miles/year.

While most organisations use teleworking for reasons of efficiency or property rationalisation, some do so with the overt aim of reducing commuting or business travel. The short case studies in this section of the Guide give an indication of the level of travel reduction available to organisations through the introduction of remote working.

YORKSHIRE WATER

A mobile-working pilot project for engineers at Yorkshire Water resulted in annual mileage savings of up to 20%, mainly by eliminating daily visits to the team office.



HOW TO GET INVOLVED IN TRAVEL PLANNING

HOW TO GET INVOLVED IN TRAVEL PLANNING

As a supplier of ICT you are well-positioned to assist organisations and local partnerships in the development of travel plans. To do this, however, it is important for you to understand the wider aims and objectives of travel plans, and the typical processes through which they are developed. Annex A lists some useful background reading and general contacts for information on the broader aspects of travel plans.

There is an acute need for awareness-raising in relation to travel substitution and ICT, and for practical support in the procurement of technology and the implementation of remote working strategies. Getting involved in partnership initiatives is clearly one way in which you can address the market and also promote environmentally-friendly practices. Opportunities for you to get more closely involved, or even take the lead in helping organisations to develop travel plans, can be discussed with the designated officer for your Local Authority. These officers are sometimes known as TravelWise or Green Transport Officers, and a list of contacts is given in Annex B.

In addition, many local authorities have set up travel plan panels or commuter planner clubs with local employers, to help develop partnerships for the implementation of travel plan measures. The organisations involved in these groups have demonstrated a readiness to be involved in travel substitution initiatives and many are likely to be considering remote working initiatives. These groups therefore represent an excellent opportunity to sell your products and services to the largest employers in the area. For example, many of the organisations may need advice and guidance in:

- the technical issues relating to implementing alternative transport initiatives, such as car sharing or public transport development;
- the technological issues of remote working, as well as those relating to changing work processes.

Audits both of working practices and of technology are generally required, for which the necessary skills are unlikely to be found in-house. Once the benefits of travel plans and ICT have been identified through these audits, you will need to find the appropriate level in the organisation and internal champions for the project, if it is to succeed. Changing the way employees travel to work, for example, need not impact greatly on the way an organisation works. However, travel substitution, i.e. introducing both new technologies and new working practices, requires commitment at a senior level, where budget decisions are made. Pilot initiatives can sometimes be implemented at a departmental level, to demonstrate what can be achieved and to minimise possible disruption.

In addition to working in partnership initiatives, there is a need to reach those organisations who have not thought of travel plans, but who may be open to considering improvements to work processes and organisational development using ICT. Examining new flexible ways of working may lead these organisations to consider other aspects of business and employee travel, and therefore be the route by which they become involved in the wider issues of travel plans.

The point at which you become involved in assisting travel plan development will vary according to circumstances. There are three basic reasons why organisations seek advice and support for travel plan initiatives:

- as a response to internal pressures, e.g. on office or car parking space;
- as a response to external pressures, e.g. where a planning authority requires a company employee travel plan as part of a planning permission application;
- to move forward from an initial interest in or commitment to the principles of travel plans (possibly in the context of local partnerships).

In each of these cases, it is important that you are linked into local networks, so that organisations know how to contact you and what you can offer. Through your network contacts, you should become aware of needs as they arise, helping you to develop appropriate responses and solutions quickly and, therefore, helping client organisations to move forward swiftly.

ANNEX A SOURCES OF INFORMATION

TRAVEL PLAN GUIDES

There are many guides available on how to implement a travel plan. The Government has recently published two guides, which are free and give an excellent overview of the subject:

- Preparing your organisation for transport in the future: The benefits of Green Transport Plans.
- A Travel Plan Resource Pack for Employers: an Essential Guide to developing, implementing and monitoring a travel management strategy for your organisation.

Both of these guides are available free through the Environment and Energy Helpline on 0800 585794

GENERAL ADVICE ON TRAVEL PLANS

Several organisations offer general advice on setting up and running travel plans. The ones listed here may be able to help you directly, or may refer you to other local or more detailed sources, depending on the nature of your enquiry.

Association for Commuter Transport (ACT)

1 Vernon Mews, Vernon Street

London W14 0RL

Tel: 020 7348 1977 Fax: 020 7348 1988

Email: mail@act-uk.com http://www.act-uk.com

The ACT is an association for employers and a source of advice and information on travel plans. Meetings are held regularly, to which all members are welcome. For advice or information about joining the ACT, contact Andy Costain or Katherine Mitchell.

Environment and Energy Helpline

Tel: 0800 585794

E-mail: etbppenvhelp@aeat.co.uk

Website: http://www.energy-efficiency.gov.uk

The Environment and Energy Helpline can provide free, independent information and advice on travel plans.

Department of the Environment, Transport

and the Regions (DETR)

Zone 1/22, Great Minster House

76 Marsham Street London SW1 4DR

Contact: Helen Evans

Tel: 020 7944 4904 Fax: 020 7944 2167 Email: Helen_Evans@detr.gsi.gov.uk

The DETR is the Government Department responsible for transport and environmental policy. DETR can provide information on Government policy in the area of travel plans.

The DETR website contains information on travel plans. It can be viewed at http://www.localtransport.detr.gov.uk/travelplans/index.htm

The Government's White Paper on the Future of Transport, 'A New Deal for Transport', is available

The Stationery Office Publications Centre PO Box 276

London SW8 5DT

Telephone orders: 0870 600 5522

ADVICE ON TELEWORKING

The Telework, Telecottage and Telecentre Association (TCA)

Tel: 0800 616008

Website: http://www.tca.org.uk

Information Society Initiative (ISI) Tel: 0345 15 2000 (ISI Business Infoline)

E-mail: info@isi.gov.uk

Website: http://www.isi.gov.uk

ISI produces a best practice guide aimed at companies, individual employers and employees, all of whom could benefit from working somewhere other than in a conventional office-based environment. ISI aims to increase opportunities for remote working and to raise issues that should be considered before changing the personal/company way of work. The ISI guide entitled 'Working anywhere, exploring telework for individuals and organisations', published October 1998, is available free from the ISI.

The Home Office Partnership Web-site: http://www.flexibility.co.uk

The Home Office Partnership website provides case studies of companies that have introduced teleworking. The Partnership has also produced a guide entitled 'Telecommuting 2000. The future of transport in the Information Age', available through the website.

ANNEX B LOCAL AUTHORITY CONTACTS

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The list below provides contacts within local		Northumberland County Council	
authorities who are responsible for TravelWise, travel		Gordon Harrison	01670 533975
plans/initiatives or Business TravelWise. This list was		Oldham M.B.C	
current at the time of preparation of the Guide, and		Joanne Betts	0161 911 4346
will be updated from time to time reflecting the		Peak District National Park	
rapidly growing numbers	· ·	Martin Smith	01629 816200
being given a travel plan brief to manage.		Rochdale M.B.C	
		Nick Clarke	01706 864371
NORTHERN ENGLAND		Rotherham M.B.C	
Greater Manchester Pa	assenger Transport	Joanne Vine	01709 822186
Authority		Salford M.B.C	
Fiona Hamilton	0161 234 3338	Darren Findley	0161 793 3849
Blackpool Borough Co	ouncil	Stockport M.B.C	
Ian Thompson	01253 476181	Paul Dandy	0161 474 4394
Bolton M.B.C		St Helens M.B.C	
Paul Feehily	01204 333333 ext. 6113	John Harrison	01744 456188
Bradford Metropolita	n District Council	Sunderland City Council	
Martin Revill	01274 757420	Amelia Forrester	0191 553 1524
Bury M.B.C		Tameside M.B.C	
Tony Williams	0161 253 5273	Carol Willgoose	0161 342 3920
t.williams@bury.gov.uk		Trafford M.B.C	
Calderdale Council		Josie Wride	0161 912 4397
David Holdstock	01422 392160	Wakefield City Council	
Cheshire County Coun	cil	James Stephenson	01924 206060
Jamie Matthews	01244 603996	Warrington Borough Counc	il
Cumbria County Coun	cil	Mike Batheram	01925 442684
Ken Blenchairn	01228 606739	Wigan M.B.C	
Durham County Coun	cil	Barry King	01942 404234
Hugh Stevenson	0191 383 3926	Wirral M.B.C	
Kingston Upon Hull C	ity Council	Steve Whitehouse	0151 666 4005
Graham Hall	01482 612024	York City Council	
Knowsley M.B.C		Daniel Johnson	01904 613161
Michael Cairns	0151 443 2366	Daniel.jo	hnson@york.gov.uk
Lancashire County Co	uncil		
Howerd Booth/Kathy Sta	ncey 01772 263649	CENTRAL ENGLAND	
Leeds City Council		Birmingham City Council	
Jonathan Brown	0113 247 8914	Mike Cooper	0121 303 7249
Lincolnshire County C	ouncil	Mike_Cooper@	birmingham.gov.uk
Andrew Thomas	01522 553153	Cambridge City Council	
Liverpool City Council	[Graham Hughes/David Parkin	01223 457177
Steve Lindfield	0151 233 4304	Cambridgeshire County Cou	ncil
Manchester City Coun	cil	Wyn Hughes	01223 717500
Nigel Gilmore	0161 234 4063	Centro	
Merseytravel		William Staniforth	0121 214 7079
Sarah Dewar	0151 330 1296	Coventry City Council	
North East Lincolnshire Council		Jan Cook	024 7683 2041
Stephen Kempke	01472 324262	Derby City Council	
North Lincolnshire Co	uncil	Christine Durrant	01332 715037
Mike May	01724 297470	Christine.du	ırrant@derby.gov.uk
· ·			

ANNEX B LOCAL AUTHORITY CONTACTS

Derbyshire County Council		SOUTH WEST ENGLAND	
· ·	580000 ext. 7148	Aldershot, Rushmoor Borough Council	
Dudley M.B.C		Peter See	01252 398241
Don McDougal	01384 815433	Bristol City Council	
Gloucestershire County Counci		Alistair Coxs	0117 903 6713
Paul Hardyman	01452 425557	Cornwall County Council	
Ipswich Borough Council		Joan Mallard	01209 820611
John Jacobs	01473 262061	Devonshire County Council	
Leicester City Council	011.0 202001	Leslie Smith/Simon Timms	01392 383246
Howard Thomas	0116 252 6563	Dorset County Council	01002 000210
Leicestershire County Council		Jennifer Pritchard	01305 225085
	35 7263 ext 7178	Exeter City Council	
Norfolk County Council		Nathan Davies/Ruth Sanders	01392 265178
David Cumming/Paul Holloway	01603 222733	Plymouth City Council	
Nottingham City Council		Nigel Twinn	01752 772630
Jennie Maybury/Jeremey Prince	0115 915 5218	Poole Borough Council	01102 112000
Nottinghamshire County Coun		Kathy Saunders	01202 262051
Steve Colvert	0115 977 4365	Portsmouth City Council	01202 202001
Oxford City Council	0110 011 1000	Marie Barbour/Paul Denyer	023 9283 4876
Peter Man	01865 252167	Somerset County Council	020 0200 1070
Oxfordshire County Council	01000 202107		565455 ext 8114
Rachel Gover	01865 815496	Southampton	000 100 CAC 011 1
Rutland County Council	01000 010100	Valerie Smith	023 8083 3240
Ashley Holland	01572 758290	Swindon Borough Council	020 0000 0240
Sandwell M.B.C	01072 700200	Lorna Bell	01793 466449
Alan Tilly	0121 569 4261	Wiltshire County Council	01733 400443
Shropshire County Council	0121 303 4201	Andrew Stuck	01225 713388
Martin Withington	01743 253131	Andrew Stuck	01223 713388
Solihull M.B.C	01743 233131		
Kay Shilton	0121 704 6000	SOUTH EAST ENGLAND	
South Gloucestershire	0121 704 0000	Bedfordshire County Council	
Lesley Organ	01454 863607	Sue Birkett	01234 228208
Staffordshire County Council	01434 603007	Bexley London Borough Counc	
Nick Lloyd/Sonia Atkins	01785 276610	· ·	3 7777 ext. 3663
Stoke-on-Trent City Council	01765 270010	Bournemouth Borough Counci	
Austin Knott/John Nichol	01782 232635	John Satchwell	01202 454654
Telford and Wrekin District Co		Bracknell Forest Borough Cour	
Colin Knight	01952 202100	Kevin Tidy	01344 351170
Walsall M.B.C	01332 202100	Brighton and Hove Council	01344 331170
Marie Newton	01922 652561	Andy Renaut	01273 292477
Warwickshire County Council	01922 032301	Bromley London Borough Cou	
Sally Silk	01926 413428	Lee Parker	020 8313 4996
·	e@dial.pipex.com	Buckinghamshire County Cour	
Wolverhampton M.B.C	eulai.pipex.com	Stefan Dimic	01296 382834
Nick Kitchen /Lydia Barnstaple	01902 556556	Croydon, London Borough of	01230 302034
iviek Miterien / Lytha Barristapie		Sohail Zafar	020 8686 4422
ext 5684 Worcestershire County Council		Sohail Zafar 020 8686 4433 Ealing Borough Council, London	
Maggie Clark	01905 766809	Ashis Choudhury	020 8579 2424
waggie Claik	01000 700000	isins Choudhury	020 0373 2424

ANNEX B LOCAL AUTHORITY CONTACTS

East Sussex County Council		Peterborough City Council	
Eric Portchmouth/Simon Crew	01273 482309	Richard Waters/James Sylvester	01733 453540
Essex County Council		Richard.waters@pete	rborough.gov.uk
Nina Miller	01245 437120	Richmond-on-Thames London Borough Council	
Hampshire County Council		Elaine Wyatt	020 8891 7323
Heidi Hutton	01962 847732	Slough Borough Council	
Hertfordshire County Council		Gary Sullivan/Barry Jiggins	01753 875645
Lilian Goldberg	01992 556119	Southend-on-Sea Borough Council	
Kent County Council		Paul Mathieso	01702 215321
Mick Sutch/David Joiner	01622 221612	Suffolk County Council	
Lewisham, London Borough of		Mike Motteram	01473 583199
Paul Stewart	020 8314 7819	mike.motteram@	suffolkcc.gov.uk
Luton Borough Council		Surrey County Council	
Alan Hill	01582 546308	Matt Beale-Collins	020 8541 9322
Milton Keynes Council		travelwise@surreycc.gov.uk	
Phil Caves	01908 252260	Thurrock Council	
Northamptonshire County Council		Denise Langan	01375 652216
Colin Wilkinson	01604 236710	West Sussex County Council	
		Ian Patrick	01243 777161

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The Government's Energy Efficiency Best Practice Programme provides impartial, authoritative information on energy efficiency techniques and technologies in industry, transport and buildings. The information is disseminated through publications, videos and software, together with seminars, workshops and other events. Publications within the Best Practice Programme are shown opposite.

For further information visit our web site at www.energy-efficiency.gov.uk or

for buildings-related topics please contact:

ETSU

Harwell, Didcot, Oxfordshire,
OX11 0OJ
Fax 01235 433066
Helpline Tel 0800 585794
Helpline E-mail etbppenvhelp@aeat.co.uk

for industrial and transport topics please contact:

Energy Consumption Guides: compare energy use in specific processes, operations, plant and building types.

Good Practice: promotes proven energy efficient techniques through Guides and Case Studies.

New Practice: monitors first commercial applications of new energy efficiency measures.

Future Practice: reports on joint R & D ventures into new energy efficiency measures.

General Information: describes concepts and approaches yet to be fully established as good practice.

Fuel Efficiency Booklets: give detailed information on specific technologies and techniques.

Energy Efficiency in Buildings: helps new energy managers understand the use and costs of heating, lighting etc.

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BRECSU

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